Independent Rate Models Agency Providers (RFP)

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Attendant Care (AFC/ANC) Independent Rate Models Home-Based Services Agency Providers (RFP)

Service	Attendant Care
Unit of Service	1 hour
DDD Taxonomy Code	T03809
AHCCCS Procedure Code	Z3080
AHCCCS Rate	\$13.50
Hourly Wage (inflated to December 2002)	\$9.12
Annual Wage	\$18,978
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$11.86
Annual Compensation (wages + ERE)	\$24,671
Productivity Assumptions	
Productivity Assumptions - Total Hours	8.00
- Travel Time	0.25
	0.25
Time allocated to notes/med records	
- Down Time	0.00
 Average on-site time; "Billable Hours" 	7.50
- Productivity Adjustment	1.07
Hourly Compensation After Adjustment	\$12.65
Annual Compensation After Adjustment	\$24,671
Mileage	
- Number of Miles	5.0
- Amount per mile	\$0.345
Total Mileage Amount	\$1.73
Hourly mileage cost	\$0.23
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$12.65
Hourly administrative cost	\$1.27
SFY 04	
Benchmark Rate	\$14.15
Adopted Rate Factor	93.0%
Adopted Rate - 1 Staff, 1 Client	\$13.16
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$14.75
Adopted Rate Factor	95.75%
Adopted Rate - 1 Staff, 1 Client	\$14.12
- 1 staff, 2 clients	\$8.83
- 1 staff, 3 clients	\$7.06

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Habilitation, Support (HAH) Independent Rate Models Home-Based Services Agency Providers (RFP)

	Habilitation.
Service	Support
	Support
Unit of Service	1 hour
DDD Taxonomy Code	T03827
AHCCCS Procedure Code	Z3134
AHCCCS Rate	By Report
Hourly Wage (inflated to December 2002)	\$10.99
Annual Wage	\$22,866
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$14.29
Annual Compensation (wages + ERE)	\$29,726
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.50
Time allocated to notes/med records	0.25
- Down Time	0.00
- Average on-site time; "Billable Hours"	7.25
- Productivity Adjustment	1.10
Hourly Compensation After Adjustment	\$15.77
, ,	i i
Annual Compensation After Adjustment	\$29,726
Mileage	
- Number of Miles	15
- Amount per mile	\$0.345
Total Mileage Amount	\$5.18
Hourly mileage cost	\$0.71
riourly illieage cost	\$0.71
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$15.77
Hourly administrative cost	\$1.58
-	
SFY 04	
Benchmark Rate	\$18.06
Adopted Rate Factor	93.0%
Adopted Rate - 1 Staff, 1 Client	\$16.80
lami es	
SFY 05	4.050/
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$18.83
Adopted Rate Factor	95.75%
Adopted Rate - 1 Staff, 1 Client - 1 staff, 2 clients	\$18.03 \$11.27
- 1 staff, 3 clients	\$9.02
- i stall, 3 clients	\$9.02

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Housekeeping (HSK) Independent Rate Models Home-Based Services Agency Providers (RFP)

Service	Housekeeping
Unit of Service	1 hour
DDD Taxonomy Code	T03802
AHCCCS Procedure Code	Z3040
AHCCCS Rate	\$17.92
Hourly Wage (inflated to December 2002)	\$8.09
Annual Wage	\$16,835
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$10.52
Annual Compensation (wages + ERE)	\$21,886
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.50
Time allocated to notes/med records	0.00
- Down Time	0.00
Average on-site time; "Billable Hours"	7.50
- Productivity Adjustment	1.07
Hourly Compensation After Adjustment	\$11.22
Annual Compensation After Adjustment	\$21,886
Mileage	
- Number of Miles	15
- Amount per mile	\$0.345
Total Mileage Amount	\$5.18
Hourly mileage cost	\$0.69
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$11.22
Hourly administrative cost	\$1.12
057.04	
SFY 04	¢40.04
Benchmark Rate Adopted Rate Factor	\$13.04 93.0%
Adopted Rate - 1 Staff, 1 Client	\$12.13
SFY 05	4.059/
SFY 05 Benchmark Rate Inflation Adjustment	4.25% \$13.50
SFY 05	4.25% \$13.59 95.75%

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Respite (RSP) Independent Rate Models Home-Based Services Agency Providers (RFP)

Service	Respite, Short- Term	Respite, Continuous
Unit of Service	1 hour	13+ hours
DDD Taxonomy Code	T03807	T03807
AHCCCS Procedure Code	Z3060	Z3070
AHCCCS Rate	\$13.50	\$162.20
Hourly Wage (inflated to December 2002)	\$9.12	\$9.12
Annual Wage	\$18,978	\$18,978
ERE (as percent of wages)	30.0%	30.0%
Hourly Compensation (wages + ERE)	\$11.86	\$11.86
Annual Compensation (wages + ERE)	\$24,671	\$24,671
Productivity Assumptions		
- Total Hours	8.00	8.00
- Travel Time	0.25	0.00
Time allocated to notes/med records	0.10	0.00
- Down Time	0.00	0.00
Average on-site time: "Billable Hours"	7.65	8.00
- Productivity Adjustment	1.05	1.00
Hourly Compensation After Adjustment	\$12.40	\$11.86
Annual Compensation After Adjustment	\$24,671	\$24,671
Mileage		
- Number of Miles	5	0
- Amount per mile	\$0.345	\$0.345
Total Mileage Amount	\$1.73	\$0.00
Hourly mileage cost	\$0.23	\$0.00
Administrative Overhead		
- Administrative Percent	10%	10%
- Non-travel cost	\$12.40	\$11.86
Hourly administrative cost	\$1.24	\$1.19
SFY 04		
Benchmark Rate	\$13.87	\$169.61
Adopted Rate Factor	93.0%	93.0%
Adopted Rate - 1 Staff, 1 Client	\$12.90	\$157.74
SFY 05		
Benchmark Rate Inflation Adjustment	4.25%	4.25%
Benchmark Rate	\$14.46	\$176.82
Adopted Rate Factor	95.75%	95.75%
Adopted Rate - 1 Staff, 1 Client	\$13.84	\$169.30
- 1 staff, 2 clients	\$8.65	\$105.81
- 1 staff, 3 clients	\$6.92	\$84.65

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Habilitation, Individually Designed Living Arrangement (HAI) Independent Rate Models Independent Living Services Agency Providers (RFP)

Service	Habilitation, Individually Designed Living Arrangement
Unit of Service	1 hour
DDD Taxonomy Code	T03827
AHCCCS Procedure Code	Z3134
AHCCCS Rate	By Report
Hourly Wage (inflated to December 2002)	\$12.36
Annual Wage	\$25,712
Aimuai Wage	Ψ25,712
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$16.07
Annual Compensation (wages + ERE)	\$33,425
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.00
- Time allocated to notes/med records	0.25
- Down Time	0.00
- Average on-site time; "Billable Hours"	7.75
- Productivity Adjustment	1.03
, .	
Hourly Compensation After Adjustment	\$16.59
Annual Compensation After Adjustment	\$33,425
Mileage	
- Number of Miles	0
- Amount per mile	\$0.345
Total Mileage Amount	\$0.00
Hourly mileage cost	\$0.00
Trodry filleage cost	\$0.00
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$16.59
Hourly administrative cost	\$1.66
SFY 04	
Benchmark Rate	\$18.25
Adopted Rate Factor	93.0%
Adopted Rate - 1 Staff, 1 Client	\$16.97
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$19.03
Adopted Rate Factor	95.75%
Adopted Rate - 1 Staff, 1 Client	\$18.22

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Day Treatment and Training, Adult (DTA) Independent Rate Models Day Treatment and Training Services Agency Providers (RFP)

Service	Day Treatment and Training, Adult			
	RFP Providers	RFP Providers	RFP Providers	RFP Providers
Staff-to-Client Ratio	1:3.5	1:5.5	1:7.5	1:9.5
Unit of Service	1 client hour	1 client hour	1 client hour	1 client hour
DDD Taxonomy Code	T04003	T04003	T04003	T04003
Hourly Wage (Inflated to December 2002)	\$13.22	\$13.22	\$13.22	\$13.22
Annual Wage	\$27,506	\$27,506	\$27,506	\$27,506
ERE (as percent of wages)	30%	30%	30%	30%
Hourly Compensation (wages + ERE)	\$17.19	\$17.19	\$17.19	\$17.19
Annual Compensation (wages + ERE)	\$35,758	\$35,758	\$35,758	\$35,758
Productivity Assumptions				
- Total Hours	8.00	8.00	8.00	8.00
- Direct Care Travel Time: Charged to Transportation	0.80	0.80	0.80	0.80
- Total Hours before productivity adjustments	7.20	7.20	7.20	7.20
Time allocated to facility preparation and notes	0.20	0.20	0.20	0.20
- Down Time	0.00	0.00	0.00	0.00
- Average on-site time; "Billable Hours"	7.00	7.00	7.00	7.00
- Transportation Time	0.00	0.00	0.00	0.00
- Facility Time	7.00	7.00	7.00	7.00
- Productivity Adjustment	1.03	1.03	1.03	1.03
Hourly Compensation After Adjustment	\$17.68	\$17.68	\$17.68	\$17.68
Annual Compensation After Adjustment	\$32,182	\$32,182	\$32,182	\$32,182
Days Adjustment				
Days Billable	200	200	200	200
Days Paid	250	250	250	250
Ratio	0.80	0.80	0.80	0.80
Hourly Rate	\$22.10	\$22.10	\$22.10	\$22.10
Annual Compensation	\$32,182	\$32,182	\$32,182	\$32,182
Staffing				
- Number of Staff Members	3.66	2.33	1.71	1.35
- Number of Individuals Served	16	16	16	16
Ratio of staff to individual	1:3.5	1:5.5	1:7.5	1:9.5
Total Staff Compensation	117,788	74,985	55,032	43,446
Total Hourly Compensation After Adjustment	\$80.90	\$51.50	\$37.80	\$29.84
Hourly Compensation per Individual	\$5.26	\$3.35	\$2.46	\$1.94

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Day Treatment and Training, Adult (DTA) Independent Rate Models Day Treatment and Training Services Agency Providers (RFP)

	Day Treatment and	Day Treatment and	Day Treatment and	Day Treatment and
Service	Training, Adult	Training, Adult	Training, Adult	Training, Adult
	RFP Providers	RFP Providers	RFP Providers	RFP Providers
Mileage				
- Program-Related Transportation	2	2	2	2
- Amount per mile	\$0.345	\$0.345	\$0.345	\$0.345
Total Mileage Amount	\$0.69	\$0.69	\$0.69	\$0.69
Hourly Mileage Cost per Individual	\$0.10	\$0.10	\$0.10	\$0.10
Total Pgm Transport Cost per Individual per Day	\$3.28	\$3.28	\$3.28	\$3.28
Hourly Transportation Cost per Individual	\$0.47	\$0.47	\$0.47	\$0.47
Capital				
- Square Footage	2,000	2,000	2,000	2,000
- Cost per Square Foot	\$12.00	\$12.00	\$12.00	\$12.00
- Number of Days in Service	200	200	200	200
Total Square Footage per Individual per Day	\$7.50	\$7.50	\$7.50	\$7.50
Hourly Capital Cost per Individual	\$1.07	\$1.07	\$1.07	\$1.07
Supplies				
Supplies per Individual per Day	\$1.00	\$1.00	\$1.00	\$1.00
Hourly Supply Cost per Individual	\$0.14	\$0.14	\$0.14	\$0.14
Hourly Program Compliance cost				
- Compliance Percent	2%	2%	2%	2%
- Non-travel cost	\$6.94	\$5.03	\$4.14	\$3.62
Hourly Program Compliance cost	\$0.14	\$0.10	\$0.08	\$0.07
Administrative Overhead				
- Administrative Percent	10%	10%	10%	10%
- Non-travel cost	\$6.94	\$5.03	\$4.14	\$3.62
Hourly administrative cost	\$0.69	\$0.50	\$0.41	\$0.36
SFY 04				
Benchmark Rate	\$7.87	\$5.73	\$4.74	\$4.16
Transition Staffing Factor (TSF)	85.0%	85.0%	85.0%	85.0%
Transition Staffing Adjustment (Dividing by TSF)	\$9.26	\$6.74	\$5.58	\$4.89
Adopted Rate Factor	93.0%	93.0%	93.0%	93.0%
Calculated Adopted Rate	\$8.61	\$6.27	\$5.19	\$4.55
Adopted Rate - Rounded	\$8.60	\$6.25	\$5.20	\$4.55
SFY 05				
Benchmark Rate Inflation Adjustment	4.25%	4.25%	4.25%	4.25%
Benchmark Rate	\$8.20	\$5.97	\$4.94	\$4.34
Adopted Rate Factor	95.75%	95.75%	95.75%	95.75%
Calculated Adopted Rate	\$7.86	\$5.72	\$4.73	\$4.15
Adopted Rate = Same as in SFY 04	\$8.60	\$6.25	\$5.20	\$4.55

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Day Treatment and Training, Children (DTT) Independent Rate Models Day Treatment and Training Services Agency Providers (RFP)

Service	Day Treatment and Training, Children RFP Providers Summer and After- School Programs	Day Treatment and Training, Children RFP Providers Summer and After- School Programs	Day Treatment and Training, Children RFP Providers Summer and After- School Programs	Day Treatment and Training, Children RFP Providers Summer and After- School Programs
Staff-to-Client Ratio	1:3.5	1:5.5	1:7.5	1:9.5
Unit of Service	1 client hour	1 client hour	1 client hour	1 client hour
DDD Taxonomy Code	T04003	T04003	T04003	T04003
Hourly Wage (Inflated to December 2002) Annual Wage	\$13.22 \$27,506	\$13.22 \$27,506	\$13.22 \$27,506	\$13.22 \$27,506
ERE (as percent of wages)	15%	15%	15%	15%
Hourly Compensation (wages + ERE)	\$15.21	\$15.21	\$15.21	\$15.21
Annual Compensation (wages + ERE)	\$31,632	\$31,632	\$31,632	\$31,632
Productivity Assumptions - Total Hours	4.05	4.05	4.05	4.05
- Total Hours	4.25 0.00	4.25 0.00	4.25 0.00	4.25 0.00
110101	0.00	0.00	0.00	0.00
Time allocated to facility preparation and notes Down Time	0.25	0.25	0.23	0.23
- Average on-site time; "Billable Hours"	4.00	4.00	4.00	4.00
- Productivity Adjustment	1.06	1.06	1.06	1.06
Hourly Compensation After Adjustment	\$16.16	\$16.16	\$16.16	\$16.16
Staffing				
- Number of Staff Members	1.71	1.09	0.80	0.63
- Number of Individuals Served	1., 1	1.00	6.00	6.05
Ratio of staff to individual	1:3.5	1:5.5	1:7.5	1:9.5
Total Hourly Compensation After Adjustment	\$27.70	\$17.63	\$12.93	\$10.21
Hourly Compensation per Individual	\$4.62	\$2.94	\$2.15	\$1.70
Mileage				
- Program-Related Transportation	2	2	2	2
- Amount per mile	\$0.345	\$0.345	\$0.345	\$0.345
Total Mileage Amount per Individual	\$0.69	\$0.69	\$0.69	\$0.69
Hourly Mileage Cost per Individual	\$0.17	\$0.17	\$0.17	\$0.17
Transportation Capital Cost per Individual (program)	\$1.22	\$1.22	\$1.22	\$1.22
Hourly Transportation Capital Cost per Individual (program)	\$0.31	\$0.31	\$0.31	\$0.31

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Day Treatment and Training, Children (DTT) Independent Rate Models Day Treatment and Training Services Agency Providers (RFP)

Service	Day Treatment and Training, Children RFP Providers Summer and After- School Programs	Day Treatment and Training, Children RFP Providers Summer and After- School Programs	Day Treatment and Training, Children RFP Providers Summer and After- School Programs	Day Treatment and Training, Children RFP Providers Summer and After- School Programs
Capital				
- Square Footage	1,000	1,000	1,000	1,000
- Cost per Square Foot	\$10.00	\$10.00	\$10.00	\$10.00
Daily Capital Cost per Individual (based on 20 days per mo 365 days)	\$6.94	\$6.94	\$6.94	\$6.94
Hourly Capital Cost per Individual	\$1.74	\$1.74	\$1.74	\$1.74
Trouriy Capital Cost per marvidual	Ψ1.74	Ψ14	Ψ1.7-4	Ψ1.7 4
Food				
- Snack per Individual per Day	\$1.00	\$1.00	\$1.00	\$1.00
Hourly Food Cost per Individual	\$0.25	\$0.25	\$0.25	\$0.25
Supplies - Supplies per Facility per Day	\$6.00	\$6.00	\$6.00	\$6.00
Supplies per Individual per Day	\$1.00	\$1.00	\$1.00	\$1.00
Hourly Supply Cost per Individual	\$0.25	\$0.25	\$0.25	\$0.25
Troury Supply Sost per marviadar	Ψ0.23	Ψ0.23	Ψ0.23	ψ0.23
Administrative Overhead				
- Administrative Percent	10%	10%	10%	10%
- Non-Mileage cost	\$7.16	\$5.48	\$4.70	\$4.24
Hourly Administrative Cost	\$0.72	\$0.55	\$0.47	\$0.42
SFY 04				
Benchmark Rate	\$8.05	\$6.20	\$5.34	\$4.84
Transition Staffing Factor (TSF)	90.0%	90.0%	90.0%	90.0%
Transition Staffing Adjustment (Dividing by TSF)	\$8.94	\$6.89	\$5.93	\$5.38
Adopted Rate Factor	93.0%	93.0%	93.0%	93.0%
Calculated Adopted Rate	\$8.32	\$6.41	\$5.52	\$5.00
Adopted Rate - Rounded	\$8.30	\$6.40	\$5.50	\$5.00
SFY 05	4.25%	4.25%	4.25%	4.25%
Benchmark Rate Inflation Adjustment Benchmark Rate	4.25% \$8.39	4.25% \$6.46	4.25% \$5.57	4.25% \$5.05
Adopted Rate Factor	\$8.39 95.75%	95.75%	\$5.57 95.75%	\$5.05 95.75%
Calculated Adopted Rate	\$8.04	\$6.19	\$5.33	\$4.83
Adopted Rate = Same as in SFY 04	\$8.30	\$6.40	\$5.50	\$5.00
Auopieu Naie - Daille as III OF 1 04	\$6.50	ψ0.40	ψ3.30	\$5.00

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Rural Day Treatment and Training, Adult (DTR) Independent Rate Models Day Treatment and Training Services Agency Providers (RFP)

Service	Rural Day Treatment and Training, Adult RFP Providers			
Staff-to-Client Ratio	1:3.5	1:5.5	1:7.5	1:9.5
Unit of Service	1 client hour	1 client hour	1 client hour	1 client hour
DDD Taxonomy Code	T04003	T04003	T04003	T04003
Hourly Wage (Inflated to December 2002)	\$13.22	\$13.22	\$13.22	\$13.22
Annual Wage	\$27,506	\$27,506	\$27,506	\$27,506
ERE (as percent of wages)	30%	30%	30%	30%
Hourly Compensation (wages + ERE)	\$17.19	\$17.19	\$17.19	\$17.19
Annual Compensation (wages + ERE)	\$35,758	\$35,758	\$35,758	\$35,758
Productivity Assumptions				
- Total Hours	8.00	8.00	8.00	8.00
- Direct Care Travel Time: Charged to Transportation	0.80	0.80	0.80	0.80
Total Hours before productivity adjustments	7.20	7.20	7.20	7.20
- Time allocated to facility preparation and notes	0.20	0.20	0.20	0.20
- Down Time	0.00	0.00	0.00	0.00
- Average on-site time; "Billable Hours"	7.00	7.00	7.00	7.00
- Transportation Time	0.00	0.00	0.00	0.00
- Facility Time	7.00	7.00	7.00	7.00
- Productivity Adjustment	1.03	1.03	1.03	1.03
Hourly Compensation After Adjustment	\$17.68	\$17.68	\$17.68	\$17.68
Annual Compensation After Adjustment	\$32,182	\$32,182	\$32,182	\$32,182
Days Adjustment				
Days Billable	200	200	200	200
Days Paid	250	250	250	250
Ratio	0.80	0.80	0.80	0.80
Hourly Rate	\$22.10	\$22.10	\$22.10	\$22.10
Annual Compensation	\$32,182	\$32,182	\$32,182	\$32,182
Staffing				
- Number of Staff Members	1.37	0.87	0.64	0.51
- Number of Individuals Served	6	6	6	6
Ratio of staff to individual	1:3.5	1:5.5	1:7.5	1:9.5
Total Staff Compensation	44,090	27,999	20,597	16,252
Total Hourly Compensation After Adjustment	\$30.28	\$19.23	\$14.15	\$11.16
Hourly Compensation per Individual	\$5.25	\$3.33	\$2.45	\$1.93

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Rural Day Treatment and Training, Adult (DTR) Independent Rate Models Day Treatment and Training Services Agency Providers (RFP)

Service	Rural Day Treatment and Training, Adult RFP Providers			
Mileage				
- Program-Related Transportation	4	4	4	4
- Amount per mile	\$0.345	\$0.345	\$0.345	\$0.345
Total Mileage Amount	\$1.38	\$1.38	\$1.38	\$1.38
Hourly Mileage Cost per Individual	\$0.20	\$0.20	\$0.20	\$0.20
Total Pgm Transport Cost per Individual per Day	\$5.64	\$5.64	\$5.64	\$5.64
Hourly Transportation Cost per Individual	\$0.81	\$0.81	\$0.81	\$0.81
Capital				
- Square Footage	1,000	1,000	1,000	1,000
- Cost per Square Foot	\$12.00	\$12.00	\$12.00	\$12.00
- Number of Days in Service	200	200	200	200
Total Square Footage per Individual per Day	\$10.00	\$10.00	\$10.00	\$10.00
Hourly Capital Cost per Individual	\$1.43	\$1.43	\$1.43	\$1.43
Supplies				
Supplies per Individual per Day	\$1.00	\$1.00	\$1.00	\$1.00
Hourly Supply Cost per Individual	\$0.14	\$0.14	\$0.14	\$0.14
Hourly Program Compliance cost				
- Compliance Percent	2%	2%	2%	2%
- Non-travel cost	\$7.63	\$5.71	\$4.83	\$4.31
Hourly Program Compliance cost	\$0.15	\$0.11	\$0.10	\$0.09
Administrative Overhead				
- Administrative Percent	10%	10%	10%	10%
- Non-travel cost	\$7.63	\$5.71	\$4.83	\$4.31
Hourly administrative cost	\$0.76	\$0.57	\$0.48	\$0.43
SFY 04 (service code: DTA)				
Benchmark Rate	\$8.74	\$6.59	\$5.61	\$5.03
Transition Staffing Factor (TSF)	85.0%	85.0%	85.0%	85.0%
Transition Staffing Adjustment (Dividing by TSF)	\$10.28	\$7.75	\$6.60	\$5.92
Adopted Rate Factor	93.0%	93.0%	93.0%	93.0%
Calculated Adopted Rate	\$9.56	\$7.21	\$6.14	\$5.50
Adopted Rate - Rounded	\$9.60	\$7.20	\$6.15	\$5.50
SFY 05				
Benchmark Rate Inflation Adjustment	4.25%	4.25%	4.25%	4.25%
Benchmark Rate	\$9.11	\$6.87	\$5.85	\$5.24
Adopted Rate Factor	95.75%	95.75%	95.75%	95.75%
Calculated Adopted Rate	\$8.72	\$6.58	\$5.60	\$5.02
Adopted Rate = Same as in SFY 04	\$9.60	\$7.20	\$6.15	\$5.50

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Habilitation, Vendor Supported Developmental Home (HBA/HBC) Independent Rate Model Residential Services Agency Providers (RFP)

Service	Habilitation, Vendor Supported Developmental Home
Unit of Service	1 day
Daily Rate Based on	1 individual
Nearly and Market Hadra Owners is in a second	
Number of Years Under Supervision, on Average Number of Days Under Supervision, per Year	5 365
Number of Days Officer Supervision, per Fear	303
Initial Home Licensure	
- ACYF rate (December 1996)	\$750.00
- Inflation Factor (to December 2004)	1.3228
- DES Premium	10.0%
Initial Home Licensure	\$1,100.00
Annual Cost (spread over 5 years) = \$1,100 in first year / 5 years	\$220.00
License Renewal	
- Percentage of Initial Home Licensure Payment	55.0%
License Renewal	\$605.00
Annual Cost (spread over 5 years) = (\$605 * 4 years) / 5 years	\$484.00
Total Fixed Cost of Licensure	\$704.00
Taninina	
Training - Salary	
- Training Staff (inflated to December 2002)	\$16.04
- Annual Wage	\$33,357
- ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$20.85
Annual Compensation (wages + ERE)	\$43,364
Intital Testate o	
- Initial Training	20
- Hours of Training - Cost of Training	20 \$420.00
Annual Cost (spread over 5 years) = \$420 in first year / 5 years	\$84.00
7 minuti 0001 (0p. 000 0 101 0) 001 0) = \$\psi \text{120 minute your 70 your 0}\$	ψο που
- Ongoing Training	
- Hours of Training	10
- Cost of Training	\$210.00
Annual Cost (spread over 5 years) = (\$210 * 4 years) / 5 years	\$168.00
Total Fixed Cost of Training	\$252.00
	
Respite/Relief	
- Respite Hours Allowance	720
- Respite Hourly Agency Provider Rate (RSP), less Admin. Overhead	\$12.63
Annual Cost of Respite/Relief	\$9,100.00
Habilitation	
- Habilitation Hours Allowance	50
- Habilitation Hourly Agency Provider Rate (HAH), less Admin. Overhead	\$16.48
Annual Cost of Habilitation	\$830.00
	, , , , ,
Attendant Care	
- Attendant Care Hours Allowance	50
- Attendant Care Hourly Agency Provider Rate (ATC), less Admin. Overhead	\$12.88
Annual Cost of Attendant Care	\$650.00

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Habilitation, Vendor Supported Developmental Home (HBA/HBC) Independent Rate Model Residential Services Agency Providers (RFP)

Service	Habilitation, Vendor Supported Developmental Home
Unit of Service	1 day
Daily Rate Based on	1 individual
Administration and Monitoring Staff	
- Hourly Wage (inflated to December 2002)	\$13.97
- ERE (as percent of wages)	30.0%
- Number of Visits to Family, per Year	26
- Duration of Each Visit, in Hours	1
Annual Cost of Administration and Monitoring Staff	\$472.24
Mileage	
- Number of Miles, per Month	100
- Number of Miles, per Year	1,200
- Amount per Mile	\$0.345
Annual Mileage Cost	·
Annual Mileage Cost	\$414.00
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$12,008
Total Administrative Cost	\$1,200.82
Total Cost per Family per Year	\$13,623.06
Total Cost per Family per Day	\$37.32
Payment to Family	
- Room and Board	\$11.90
- Other	\$57.54
Total Payment to Family, per Day	\$69.43
7,1	
Total Payment to Agency, per Day	\$106.75
SFY 04	
Benchmark Rate	\$94.86
Adopted Rate Factor	93.0%
Calculated Adopted Rate	\$88.22
Adopted Rate = Floor Rate for SFY 03 Provider Increase	\$109.75
	\$109.75
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$98.89
Adopted Rate Factor	95.75%
Calculated Adopted Rate	\$94.69
Adopted Rate = Same as in SFY 04	\$109.75

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Room and Board, Vendor Supported Developmental Home (Adult) Independent Rate Model Residential Services Agency Providers (RFP)

Service	Room and Board, Vendor Supported Developmental Home (Adult)
Unit of Service	1 day
DDD Taxonomy Code	T03827
Room - Capital	
- Square Footage	170
- Cost per Square Foot	\$10.00
- Number of Days in Service	365
Total Square Footage per Day	\$4.66
Board - Meals	
- Cost per Day	\$7.24
Total Meals per Day	\$7.24
SFY 04	
Benchmark Rate	\$11.90
Adopted Rate Factor	93.0%
Calculated Adopted Rate	\$11.07
Adopted Rate = Floor Rate for SFY 03 Provider Increase	\$11.60
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$12.41
Adopted Rate Factor	95.75%
Adopted Rate	\$11.88

Room and Board, Vendor Supported Developmental Home (Child) Independent Rate Model Residential Services Agency Providers (RFP)

Service	Room and Board, Vendor Supported Developmental Home (Child)
Unit of Service	1 day
DDD Taxonomy Code	T03827
Room - Capital	
- Square Footage	195
Cost per Square FootNumber of Days in Service	\$10.00 365
Total Square Footage per Day	\$5.34
Board - Meals	
- Cost per Day	\$6.55
Total Meals per Day	\$6.55
SFY 04	
Benchmark Rate	\$11.89
Adopted Rate Factor	93.0%
Calculated Adopted Rate	\$11.06
Adopted Rate = Floor Rate for SFY 03 Provider Increase	\$11.60
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$12.40
Adopted Rate Factor	95.75%
Calculated Adopted Rate	\$11.87
Adopted Rate = Same as for Adults	\$11.88

Habilitation, Community Protection and Treatment Hourly (HPH) Habilitation, Community Protection and Treatment Group Home (HPD) Independent Rate Model Residential Services Agency Providers (RFP)

Service	Habilitation, Community Protection and Treatment (Hourly and Group Home)
Unit of Service	1 hour
DDD Taxonomy Code	T03827
Hourly Wage (Inflated to December 2002)	\$12.09
Annual Wage	\$25,153
ERE (as percent of wages)	30%
Hourly Compensation (wages + ERE)	\$15.72
Annual Compensation (wages + ERE)	\$32,699
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.00
- Time allocated to notes/med records	0.00
- Down Time	0.00
- Average on-site time; "Billable Hours"	8.00
- Productivity Adjustment	1.00 \$15.72
Hourly Compensation After Adjustment	
Annual Compensation After Adjustment	\$32,699
Transportation	
- Vehicle allocation	\$0.6556
- Number of Miles	1.14
- Amount per mile	\$0.345
Total Mileage Amount	\$0.39
	_
Hourly Transportation cost	\$1.05
Bragram Compliance	
Program Compliance - Compliance Percent	4%
- Non-travel cost	\$15.72
Hourly Program Compliance cost	\$0.63
Trouris Frogram compliance cost	Ψ0.03
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$15.72
Hourly Administrative Overhead cost	\$1.57
SFY 04	
Benchmark Rate	\$18.97
Adopted Rate Factor	93.0%
Adopted Rate - 1 Staff, 1 Client	\$17.64
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$19.78
Adopted Rate Factor	95.75%
Adopted Rate - 1 Staff, 1 Client	\$18.94
- 1 staff, 2 clients - 1 staff, 3 clients	\$11.84
- i stail, s chefits	\$9.47

Habilitation, Group Home (HAB) Independent Rate Model Residential Services Agency Providers (RFP)

Service	Habilitation, Group Home
Unit of Service	1 hour
DDD Taxonomy Code	T03827
DDD Tuxonomy codo	100027
Hourly Wage (Inflated to December 2002)	\$10.99
Annual Wage	\$22,866
ERE (as percent of wages)	30%
Hourly Compensation (wages + ERE)	\$14.29
Annual Compensation (wages + ERE)	\$29,726
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.00
 Time allocated to notes/med records 	0.00
- Down Time	0.00
- Average on-site time; "Billable Hours"	8.00
- Productivity Adjustment	1.00
Hourly Compensation After Adjustment	\$14.29
Annual Compensation After Adjustment	\$29,726
Transportation	
Transportation - Vehicle allocation	\$0.6556
Number of Miles	1.14
- Amount per mile	\$0.345
Total Mileage Amount	\$0.39
Hourly Transportation cost	\$1.05
Troung Transportation Goot	—
Hourly Program Compliance cost	
- Compliance Percent	2%
- Non-travel cost	\$14.29
Hourly Program Compliance cost	\$0.29
Administrative Overhead	
- Administrative Overnead	10%
Non-travel cost	\$14.29
Hourly Administrative Overhead cost	\$1.43
SFY 04	
Benchmark Rate	\$17.06
Adopted Rate Factor	93.0%
Adopted Rate	\$15.87
SFY 05	7
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$17.79
Adopted Rate Factor	95.75%
Adopted Rate	\$17.03

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Room and Board, All Group Homes Assumptions and Daily Rate Based on the Number of Individuals per Facility in a Given Metropolitan Area **Residential Services** Agency Providers (RFP)

Room and Board Assumptions		
DDD Unit / Taxonomy Code	1 day	T04507
AHCCCS Unit / Procedure Code	1 day	10001

Fair Market Rent	(FMR) per m	nonth					
		Number of bedrooms					
	1 2 3 4 5 6						
Flagstaff	\$660	\$857	\$1,149	\$1,380	\$1,587	\$1,825	
Phoenix-Mesa	\$641	\$806	\$1,121	\$1,320	\$1,518	\$1,746	
Tuscon	\$513	\$683	\$949	\$1,119	\$1,287	\$1,480	
Yuma/Yavapai	\$478	\$636	\$884	\$890	\$1,024	\$1,177	
Non-metropolitan	same as Yuma/Yavapai						

Source: HUD, May 2002

FMR per bedroom	per month					
			FMR per b	edroom		
	1	2	3	4	5	6
Flagstaff	\$660	\$429	\$383	\$345	\$317	\$304
Phoenix-Mesa	\$641	\$403	\$374	\$330	\$304	\$291
Tuscon	\$513	\$342	\$316	\$280	\$257	\$247
Yuma/Yavapai	\$478	\$318	\$295	\$223	\$205	\$196
Non-metropolitan	same as Yuma/Yavapai					

Source: HUD, May 2002

Utilities per housing unit per month						
		Number of bedrooms				
	1	2	3	4	5	6
Gas	\$28.63	\$32.49	\$36.35	\$40.14	\$43.82	\$47.52
Electricity	\$84.71	\$97.68	\$109.98	\$121.36	\$132.26	\$144.15
Water, trash, etc.	\$31.59	\$31.59	\$31.59	\$31.59	\$31.59	\$31.59
Total	\$144.93	\$161.76	\$177.92	\$193.09	\$207.67	\$223.26

Source: APS (10-17-02), SWEEP (1999-2000 data)

Telephone expense per person per month						
	Number of persons					
	1	2	3	4	5	6
Telephone	\$20.00	\$25.00	\$30.00	\$35.00	\$40.00	\$45.00
	•					

Source: EP&P research and assumption

Note: per-person amount fluctuation: \$5.00

Maintenance expense per housing unit per month						
Number of bedrooms						
1 2 3 4 5						6
Telephone	\$45.00	\$50.00	\$55.00	\$60.00	\$65.00	\$70.00
Course: ED9 D res	carch and a	noumntion				

Source: EP&P research and assumption

Note: amount fluctuation: \$5.00

Food per person per month	
20-50 year old	\$225.26
51 years and over	\$211.44
Average	\$218.35
Source: USDA Food Plans: Moderate-Cost Plan, June 2002	
Average number of days per month	30.4

Flagstaff - Rent per person per day									
Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$21.70	·	•	-	<u> </u>	-			
2	\$10.85	\$14.09							
3		\$9.39	\$12.59						
4		\$7.04	\$9.44	\$11.34					
5			\$7.56	\$9.07	\$10.44				
6			\$6.30	\$7.56	\$8.70	\$10.00			
7				\$6.48	\$7.45	\$8.57			
8				\$5.67	\$6.52	\$7.50			

Phoenix-Mesa - Rent per person per day									
Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$21.07								
2	\$10.54	\$13.25							
3		\$8.83	\$12.28						
4		\$6.62	\$9.21	\$10.85					
5			\$7.37	\$8.68	\$9.98				
6			\$6.14	\$7.23	\$8.32	\$9.57			
7				\$6.20	\$7.13	\$8.20			
8				\$5.42	\$6.24	\$7.17			

Tuscon - F	Tuscon - Rent per person per day								
Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$16.87								
2	\$8.43	\$11.23							
3		\$7.48	\$10.40						
4		\$5.61	\$7.80	\$9.20					
5			\$6.24	\$7.36	\$8.46				
6			\$5.20	\$6.13	\$7.05	\$8.11			
7				\$5.26	\$6.04	\$6.95			
8				\$4.60	\$5.29	\$6.08			

Number of	Number of bedrooms						
People	1	2	3	4	5	6	
1	\$15.72						
2	\$7.86	\$10.45					
3		\$6.97	\$9.69				
4		\$5.23	\$7.27	\$7.32			
5			\$5.81	\$5.85	\$6.73		
6			\$4.84	\$4.88	\$5.61	\$6.45	
7				\$4.18	\$4.81	\$5.53	
8				\$3.66	\$4.21	\$4.84	

Flagstaff -	Utilities pe	er person p	er day						
Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$4.76								
2	\$2.38	\$2.66							
3		\$1.77	\$1.95						
4		\$1.33	\$1.46	\$1.59					
5			\$1.17	\$1.27	\$1.37				
6			\$0.97	\$1.06	\$1.14	\$1.22			
7				\$0.91	\$0.98	\$1.05			
8				\$0.79	\$0.85	\$0.92			

Phoenix-M	esa - Utilit	ies per per	son per da	у				
Number of	Number of bedrooms							
People	1	2	3	4	5	6		
1	\$4.76							
2	\$2.38	\$2.66						
3		\$1.77	\$1.95					
4		\$1.33	\$1.46	\$1.59				
5			\$1.17	\$1.27	\$1.37			
6			\$0.97	\$1.06	\$1.14	\$1.22		
7				\$0.91	\$0.98	\$1.05		
8				\$0.79	\$0.85	\$0.92		

Tuscon - L	Itilities per	person pe	r day					
Number of	Number of bedrooms							
People	1	2	3	4	5	6		
1	\$4.76							
2	\$2.38	\$2.66						
3		\$1.77	\$1.95					
4		\$1.33	\$1.46	\$1.59				
5			\$1.17	\$1.27	\$1.37			
6			\$0.97	\$1.06	\$1.14	\$1.22		
7				\$0.91	\$0.98	\$1.05		
8				\$0.79	\$0.85	\$0.92		

Yuma/Yava	pai - Utilit	ies per per	son per da	у				
Number of	Number of bedrooms							
People	1	2	3	4	5	6		
1	\$4.76							
2	\$2.38	\$2.66						
3		\$1.77	\$1.95					
4		\$1.33	\$1.46	\$1.59				
5			\$1.17	\$1.27	\$1.37			
6			\$0.97	\$1.06	\$1.14	\$1.22		
7				\$0.91	\$0.98	\$1.05		
8				\$0.79	\$0.85	\$0.92		

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Room and Board, All Group Homes Assumptions and Daily Rate Based on the Number of Individuals per Facility in a Given Metropolitan Area Residential Services Agency Providers (RFP)

Flagstaff -	Flagstaff - Telephone per person per day								
Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$0.66		•	•		•			
2	\$0.41	\$0.41							
3		\$0.33	\$0.33						
4		\$0.29	\$0.29	\$0.29					
5			\$0.26	\$0.26	\$0.26				
6			\$0.25	\$0.25	\$0.25	\$0.25			
7				\$0.23	\$0.23	\$0.23			
8				\$0.23	\$0.23	\$0.23			

Number of			Number of	bedrooms		
People	1	2	3	4	5	6
1	\$1.48	-	-			
2	\$0.74	\$0.82				
3		\$0.55	\$0.60			
4		\$0.41	\$0.45	\$0.49		
5			\$0.36	\$0.39	\$0.43	
6			\$0.30	\$0.33	\$0.36	\$0.38
7				\$0.28	\$0.31	\$0.33
8				\$0.25	\$0.27	\$0.29

Phoenix-M	Phoenix-Mesa - Telephone per person per day								
Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$0.66								
2	\$0.41	\$0.41							
3		\$0.33	\$0.33						
4		\$0.29	\$0.29	\$0.29					
5			\$0.26	\$0.26	\$0.26				
6			\$0.25	\$0.25	\$0.25	\$0.25			
7				\$0.23	\$0.23	\$0.23			
8				\$0.23	\$0.23	\$0.23			

Number of		Number of bedrooms							
People	1	2	3	4	5	6			
1	\$1.48								
2	\$0.74	\$0.82							
3		\$0.55	\$0.60						
4		\$0.41	\$0.45	\$0.49					
5			\$0.36	\$0.39	\$0.43				
6			\$0.30	\$0.33	\$0.36	\$0.38			
7				\$0.28	\$0.31	\$0.33			
8				\$0.25	\$0.27	\$0.29			

Tuscon - T	elephone	er person	per day			
Number of			Number of	f bedrooms		
People	1	2	3	4	5	6
1	\$0.66					
2	\$0.41	\$0.41				
3		\$0.33	\$0.33			
4		\$0.29	\$0.29	\$0.29		
5			\$0.26	\$0.26	\$0.26	
6			\$0.25	\$0.25	\$0.25	\$0.25
7				\$0.23	\$0.23	\$0.23
8				\$0.23	\$0.23	\$0.23

Tuscon - M	Tuscon - Maintenance per person per day										
Number of		Number of bedrooms									
People	1	2	3	4	5	6					
1	\$1.48										
2	\$0.74	\$0.82									
3		\$0.55	\$0.60								
4		\$0.41	\$0.45	\$0.49							
5			\$0.36	\$0.39	\$0.43						
6			\$0.30	\$0.33	\$0.36	\$0.38					
7				\$0.28	\$0.31	\$0.33					
8				\$0.25	\$0.27	\$0.29					

Yuma/Yava	apai - Tele _l	ohone per	person per	day					
Number of			Number of	f bedrooms					
People	1	1 2 3 4 5							
1	\$0.66								
2	\$0.41	\$0.41							
3		\$0.33	\$0.33						
4		\$0.29	\$0.29	\$0.29					
5			\$0.26	\$0.26	\$0.26				
6			\$0.25	\$0.25	\$0.25	\$0.25			
7				\$0.23	\$0.23	\$0.23			
8				\$0.23	\$0.23	\$0.23			

Yuma/Yava	Yuma/Yavapai - Maintenance per person per day										
Number of		Number of bedrooms									
People	1	2	3	4	5	6					
1	\$1.48										
2	\$0.74	\$0.82									
3		\$0.55	\$0.60								
4		\$0.41	\$0.45	\$0.49							
5			\$0.36	\$0.39	\$0.43						
6			\$0.30	\$0.33	\$0.36	\$0.38					
7				\$0.28	\$0.31	\$0.33					
8				\$0.25	\$0.27	\$0.29					

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Room and Board, All Group Homes Assumptions and Daily Rate Based on the Number of Individuals per Facility in a Given Metropolitan Area Residential Services Agency Providers (RFP)

Flagstaff -	Food per p	erson per	day			
Number of			Number of	f bedrooms		
People	1	2	3	4	5	6
1	\$7.18		•	•	·	
2	\$7.18	\$7.18				
3		\$7.18	\$7.18			
4		\$7.18	\$7.18	\$7.18		
5			\$7.18	\$7.18	\$7.18	
6			\$7.18	\$7.18	\$7.18	\$7.18
7				\$7.18	\$7.18	\$7.18
8				\$7.18	\$7.18	\$7.18

Flagstaff -	Total RRB	per person	per day				
Number of			Number of	bedrooms			Blended
People	1	2	3	4	5	6	Rate
1	\$35.78						\$35.78
2	\$21.56	\$25.16					\$23.36
3		\$19.22	\$22.65				\$20.94
4		\$16.25	\$18.82	\$20.89			\$18.65
5			\$16.53	\$18.18	\$19.67		\$18.13
6			\$15.00	\$16.37	\$17.62	\$19.03	\$17.00
7				\$15.08	\$16.15	\$17.36	\$16.20
8				\$14.12	\$15.05	\$16.11	\$15.09

Phoenix-M	lesa - Food	per perso	n per day							
Number of		Number of bedrooms								
People	1	2	3	4	5	6				
1	\$7.18									
2	\$7.18	\$7.18								
3		\$7.18	\$7.18							
4		\$7.18	\$7.18	\$7.18						
5			\$7.18	\$7.18	\$7.18					
6			\$7.18	\$7.18	\$7.18	\$7.18				
7				\$7.18	\$7.18	\$7.18				
8				\$7.18	\$7.18	\$7.18				

Number of			Number of	bedrooms			Blended			
People	1	1 2 3 4 5 6								
1	\$35.15						\$35.15			
2	\$21.25	\$24.32					\$22.78			
3		\$18.66	\$22.34				\$20.50			
4		\$15.83	\$18.59	\$20.40			\$18.27			
5			\$16.34	\$17.79	\$19.22		\$17.78			
6			\$14.84	\$16.04	\$17.24	\$18.60	\$16.68			
7				\$14.80	\$15.82	\$16.99	\$15.87			
8				\$13.87	\$14.76	\$15.78	\$14.81			

Tuscon - F	ood per pe	erson per d	lay			
Number of			Number of	f bedrooms		
People	1	2	3	4	5	6
1	\$7.18					
2	\$7.18	\$7.18				
3		\$7.18	\$7.18			
4		\$7.18	\$7.18	\$7.18		
5			\$7.18	\$7.18	\$7.18	
6			\$7.18	\$7.18	\$7.18	\$7.18
7				\$7.18	\$7.18	\$7.18
8				\$7.18	\$7.18	\$7.18

Tuscon - T	Tuscon - Total RRB per person per day										
Number of			Number of	bedrooms			Blended				
People	1	2	3	4	5	6	Rate				
1	\$30.95						\$30.95				
2	\$19.14	\$22.30					\$20.72				
3		\$17.31	\$20.46				\$18.89				
4		\$14.82	\$17.18	\$18.74			\$16.91				
5			\$15.21	\$16.46	\$17.70		\$16.46				
6			\$13.90	\$14.94	\$15.97	\$17.14	\$15.49				
7				\$13.86	\$14.74	\$15.74	\$14.78				
8				\$13.04	\$13.81	\$14.69	\$13.85				

Yuma/Yava	apai - Food	l per perso	n per day			
Number of			Number of	f bedrooms		
People	1	2	3	4	5	6
1	\$7.18					
2	\$7.18	\$7.18				
3		\$7.18	\$7.18			
4		\$7.18	\$7.18	\$7.18		
5			\$7.18	\$7.18	\$7.18	
6			\$7.18	\$7.18	\$7.18	\$7.18
7				\$7.18	\$7.18	\$7.18
8				\$7.18	\$7.18	\$7.18

Yuma/Yava	pai - Total	RRB per pe	erson per d	lay			
Number of			Number of	bedrooms			Blended
People	1	2	3	4	5	6	Rate
1	\$29.80						\$29.80
2	\$18.57	\$21.53					\$20.05
3		\$16.80	\$19.75				\$18.27
4		\$14.43	\$16.65	\$16.86			\$15.98
5			\$14.79	\$14.96	\$15.96		\$15.24
6			\$13.55	\$13.69	\$14.53	\$15.48	\$14.31
7				\$12.78	\$13.50	\$14.32	\$13.53
8				\$12.10	\$12.73	\$13.45	\$12.76

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Room and Board, All Group Homes - BENCHMARK RATES Contracted Capacity Reimbursement Based on Actual Occupancy Residential Services Agency Providers (RFP)

Daily Per Occupant Payment Based on Contracted Capacity = (capacity * rate per person) - food and telephone expense for unoccupied capacity

Flagstaff - Da	aily Per Oc	cupant Paym	ent Based or	Contracted	Capacity							
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	Inflation	n Payment by Occupancy based on # of people					
Capacity	Person	Expense	Expense	Expense	Rate	Adjust.	1	2	3	4	5	6
1	\$35.78	\$0.66	\$7.18	\$7.84	\$35.78	4.25%	\$37.30					
2	\$23.36	\$0.41	\$7.18	\$7.59	\$46.72	4.25%	\$40.79	\$24.35				
3	\$20.94	\$0.33	\$7.18	\$7.51	\$62.81	4.25%	\$49.82	\$28.83	\$21.83			
4	\$18.65	\$0.29	\$7.18	\$7.47	\$74.62	4.25%	\$54.44	\$31.11	\$23.33	\$19.44		
5	\$18.13	\$0.26	\$7.18	\$7.44	\$90.63	4.25%	\$63.45	\$35.60	\$26.32	\$21.68	\$18.90	
6	\$17.00	\$0.25	\$7.18	\$7.43	\$102.03	4.25%	\$67.66	\$37.70	\$27.71	\$22.72	\$19.72	\$17.72

Phoenix-Mes	sa - Daily P	er Occupant	Payment Bas	ed on Contra	cted Capa	city						
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	Inflation	Payment by Occupancy based on # of people					
Capacity	Person	Expense	Expense	Expense	Rate	Adjust.	1	2	3	4	5	6
1	\$35.15	\$0.66	\$7.18	\$7.84	\$35.15	4.25%	\$36.64					
2	\$22.78	\$0.41	\$7.18	\$7.59	\$45.57	4.25%	\$39.59	\$23.75				
3	\$20.50	\$0.33	\$7.18	\$7.51	\$61.51	4.25%	\$48.47	\$28.15	\$21.37			
4	\$18.27	\$0.29	\$7.18	\$7.47	\$73.10	4.25%	\$52.85	\$30.32	\$22.81	\$19.05		
5	\$17.78	\$0.26	\$7.18	\$7.44	\$88.91	4.25%	\$61.65	\$34.70	\$25.73	\$21.24	\$18.54	
6	\$16.68	\$0.25	\$7.18	\$7.43	\$100.09	4.25%	\$65.64	\$36.69	\$27.04	\$22.22	\$19.32	\$17.39

Tuscon - Dai	ly Per Occ	upant Payme	nt Based on	Contracted C	apacity							
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	Inflation	Payment by Occupancy based on # of people					
Capacity	Person	Expense	Expense	Expense	Rate	Adjust.	1	2	3	4	5	6
1	\$30.95	\$0.66	\$7.18	\$7.84	\$30.95	4.25%	\$32.27					
2	\$20.72	\$0.41	\$7.18	\$7.59	\$41.44	4.25%	\$35.29	\$21.60				
3	\$18.89	\$0.33	\$7.18	\$7.51	\$56.66	4.25%	\$43.41	\$25.62	\$19.69			
4	\$16.91	\$0.29	\$7.18	\$7.47	\$67.66	4.25%	\$47.18	\$27.48	\$20.91	\$17.63		
5	\$16.46	\$0.26	\$7.18	\$7.44	\$82.29	4.25%	\$54.75	\$31.25	\$23.42	\$19.51	\$17.16	
6	\$15.49	\$0.25	\$7.18	\$7.43	\$92.93	4.25%	\$58.18	\$32.96	\$24.55	\$20.35	\$17.83	\$16.15

Yuma/Yavap	ai - Daily P	er Occupant	Payment Bas	ed on Contra	cted Capa	city						
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	Inflation	ion Payment by Occupancy based on # of people					
Capacity	Person	Expense	Expense	Expense	Rate	Adjust.	1	2	3	4	5	6
1	\$29.80	\$0.66	\$7.18	\$7.84	\$29.80	4.25%	\$31.07					
2	\$20.05	\$0.41	\$7.18	\$7.59	\$40.09	4.25%	\$33.89	\$20.90				
3	\$18.27	\$0.33	\$7.18	\$7.51	\$54.82	4.25%	\$41.49	\$24.67	\$19.05			
4	\$15.98	\$0.29	\$7.18	\$7.47	\$63.92	4.25%	\$43.28	\$25.54	\$19.62	\$16.66		
5	\$15.24	\$0.26	\$7.18	\$7.44	\$76.18	4.25%	\$48.38	\$28.07	\$21.30	\$17.91	\$15.89	
6	\$14.31	\$0.25	\$7.18	\$7.43	\$85.86	4.25%	\$50.81	\$29.27	\$22.10	\$18.50	\$16.36	\$14.92

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Room and Board, All Group Homes - ADOPTED RATES Contracted Capacity Reimbursement Based on Actual Occupancy Residential Services Agency Providers (RFP)

Daily Per Occupant Payment Based on Contracted Capacity = (capacity * rate per person) - food and telephone expense for unoccupied capacity

Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	city Payment by Occupancy based on # of people						
Capacity	Person	Expense	Expense	Expense	Rate	1	2	3	4	5	6	
1	\$35.78	\$0.66	\$7.18	\$7.84	\$35.78	\$35.78						
2	\$23.36	\$0.41	\$7.18	\$7.59	\$46.72	\$39.13	\$23.36					
3	\$20.94	\$0.33	\$7.18	\$7.51	\$62.81	\$47.79	\$27.65	\$20.94				
4	\$18.65	\$0.29	\$7.18	\$7.47	\$74.62	\$52.22	\$29.84	\$22.38	\$18.65			
5	\$18.13	\$0.26	\$7.18	\$7.44	\$90.63	\$60.86	\$34.15	\$25.25	\$20.80	\$18.13		
6	\$17.00	\$0.25	\$7.18	\$7.43	\$102.03	\$64.90	\$36.16	\$26.58	\$21.79	\$18.92	\$17.	

Phoenix-Mes	sa - Daily P	er Occupant	Payment Bas	ed on Contra	acted Capac	ity					
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	Payment by Occupancy based on # of people					
Capacity	Person	Expense	Expense	Expense	Rate	1	2	3	4	5	6
1	\$35.15	\$0.66	\$7.18	\$7.84	\$35.15	\$35.15					
2	\$22.78	\$0.41	\$7.18	\$7.59	\$45.57	\$37.98	\$22.78				
3	\$20.50	\$0.33	\$7.18	\$7.51	\$61.51	\$46.49	\$27.00	\$20.50			
4	\$18.27	\$0.29	\$7.18	\$7.47	\$73.10	\$50.70	\$29.08	\$21.88	\$18.27		
5	\$17.78	\$0.26	\$7.18	\$7.44	\$88.91	\$59.14	\$33.29	\$24.68	\$20.37	\$17.78	
6	\$16.68	\$0.25	\$7.18	\$7.43	\$100.09	\$62.96	\$35.19	\$25.94	\$21.31	\$18.53	\$16.68

Tuscon - Dai	ly Per Occ	upant Payme	nt Based on	Contracted C	apacity						
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	Payment by Occupancy based on # of people					
Capacity	Person	Expense	Expense	Expense	Rate	1	2	3	4	5	6
1	\$30.95	\$0.66	\$7.18	\$7.84	\$30.95	\$30.95					
2	\$20.72	\$0.41	\$7.18	\$7.59	\$41.44	\$33.85	\$20.72				
3	\$18.89	\$0.33	\$7.18	\$7.51	\$56.66	\$41.64	\$24.58	\$18.89			
4	\$16.91	\$0.29	\$7.18	\$7.47	\$67.66	\$45.26	\$26.36	\$20.06	\$16.91		
5	\$16.46	\$0.26	\$7.18	\$7.44	\$82.29	\$52.52	\$29.98	\$22.47	\$18.71	\$16.46	
6	\$15.49	\$0.25	\$7.18	\$7.43	\$92.93	\$55.81	\$31.62	\$23.55	\$19.52	\$17.10	\$15.49

Yuma/Yavap	ai - Daily P	er Occupant	Payment Bas	ed on Contra	cted Capac	city						
Contracted	Rate per	Telephone	Food	Total Ind.	Capacity	ty Payment by Occupancy based on # of people						
Capacity	Person	Expense	Expense	Expense	Rate	1	2	3	4	5	6	
1	\$29.80	\$0.66	\$7.18	\$7.84	\$29.80	\$29.80						
2	\$20.05	\$0.41	\$7.18	\$7.59	\$40.09	\$32.51	\$20.05					
3	\$18.27	\$0.33	\$7.18	\$7.51	\$54.82	\$39.80	\$23.66	\$18.27				
4	\$15.98	\$0.29	\$7.18	\$7.47	\$63.92	\$41.52	\$24.50	\$18.82	\$15.98			
5	\$15.24	\$0.26	\$7.18	\$7.44	\$76.18	\$46.41	\$26.93	\$20.43	\$17.18	\$15.24		
6	\$14.31	\$0.25	\$7.18	\$7.43	\$85.86	\$48.74	\$28.08	\$21.20	\$17.75	\$15.69	\$14.31	

NOTE: SFY 05 Adopted Rates = SFY 04 Adopted Rates because SFY 05 Benchmark Rates * 95.75% < SFY 04 Adopted Rates

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Home Health Aide (HHA) Independent Rate Models Professional Services Agency Providers (RFP)

	Harra Haalth
Service	Home Health Aide
Unit of Service	1 hour
DDD Procedure Code	T01609
AHCCCS Procedure Code AHCCCS Rate	Z3020 \$30.61
Hourly Wage (inflated to December 2002)	\$8.67
Annual Wage	\$18,035
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$11.27
Annual Compensation (wages + ERE)	\$23,446
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.60
Time allocated to notes/med records	0.50
- Down Time	0.00
Average on-site time; "Billable Hours"	6.90
- Productivity Adjustment	1.16
Hourly Compensation After Adjustment	\$13.07
Annual Compensation After Adjustment	\$23,446
Annual Compensation After Adjustment	\$23,440
Supervision	
- Hourly Wage	\$24.41
- Daily portion of an hour	0.25
Hourly supervision cost	\$0.76
Mileage	
- Number of Miles	30
- Amount per mile	\$0.345
Total Mileage Amount	\$10.35
Hourly mileage cost	\$1.50
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$13.83
Hourly administrative cost	\$1.38
SFY 04	
Benchmark Rate	\$16.72
Adopted Rate Factor	93.0%
Adopted Rate - 1 Staff, 1 Client	\$15.55
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$17.43
Adopted Rate Factor	95.75%
Adopted Rate - 1 Staff, 1 Client	\$16.69
- 1 staff, 2 clients	\$10.43
- 1 staff, 3 clients	\$8.35

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Nursing (NHx) Independent Rate Models Professional Services Agency Providers (RFP)

	Numein
Service	Nursing, short-term
Unit of Service	1 hour
DDD Taxonomy Code	T02304
AHCCCS Procedure Code	varies
AHCCCS Rate	varies
Hourly Wage (inflated to December 2002)	\$20.11
Annual Wage	\$41,836
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$26.15
Annual Compensation (wages + ERE)	\$54,387
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.60
- Time allocated to notes/med records	0.50
- Down Time	0.00
- Average on-site time; "Billable Hours"	6.90
- Productivity Adjustment	1.16
Hourly Compensation After Adjustment	\$30.32
Annual Compensation After Adjustment	\$54,387
Aimair compensation After Adjustment	Ψ04,007
Supervision	CO 4 44
- Hourly Wage - Daily portion of an hour	\$24.41 0.25
Hourly supervision cost	\$0.76
Troury Supervision Cost	ψ0.7 σ
Mileage	
- Number of Miles	30
- Amount per mile	\$0.345
Total Mileage Amount	\$10.35
Hourly mileage cost	\$1.50
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost	\$31.08
Hourly administrative cost	\$3.11
SFY 04	
Benchmark Rate	\$35.69
Adopted Rate Factor	93.0%
Calculated Adopted Rate	\$33.19
Adopted Rate = Floor Rate for SFY 03 Provider Increase	\$35.00
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$37.21
Adopted Rate Factor	95.75%
Adopted Rate - 1 Staff, 1 Client	\$35.63
- 1 staff, 2 clients	\$22.27 \$17.82
- 1 staff, 3 clients	\$17.82

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Frat Trip Rate for Regularly Scheduled Daily Transportation Independent Rate Models Transportation Services Agency Providers (RFP)

Adults, rural

Children

Adults

	Aut			, rurai		uren
	170	days	170	days	240	days
Total Staff in a DTA Program		5		2		2
Total Individuals in a DTA Program		16		6		6
Without Tranportation	44%	7	33%	2	33%	2
With Transportation	56%	9	67%	4	67%	4
That transportation	3070		0.70		0.70	
Transportation Capital	Per Year	Per Day	Per Year	Por Dov	Per Year	Per Day
				Per Day		
Vehicle/Van	\$8,000	\$47.06	\$5,200	\$30.59	\$5,200	\$21.67
Insurance	\$3,600	\$21.18	\$3,600	\$21.18	\$3,600	\$15.00
Total tranport cost	\$11,600	\$68.24	\$8,800	\$51.76	\$8,800	\$36.67
	Without	With	Without	With	Without	With
	Tranportation	Transportation	Tranportation	Transportation	Tranportation	Transportation
Transportation Deleted Staff House	1	4	0.4	4.6	0	4
Tranportation-Related Staff Hours	1	4	0.4	1.6	U	ľ
Hourly Wage (Inflated to December 2002)	\$13.22	\$13.22	\$13.22	\$13.22	\$13.22	\$13.22
,g. (*	¥	·		****	¥
ERE	30%	30%	30%	30%	15%	15%
Hourly Compensation (wages + ERE)	\$17.19	\$17.19	\$17.19	\$17.19	\$15.21	\$15.21
, , ,		· ·	· ·	·	· ·	· ·
Total Transportation Staff Hours per Day	\$17.19	\$68.77	\$6.88	\$27.51	\$0.00	\$15.21
Transportation Capital Cost Allocation						
Transportation Capital Cost Allocation						
within program	10%	10%	10%	10%	7%	13%
pick-up/drop-off	1070	80%	1070	80%	1 . 70	80%
i	•	00 /6		00 /0	•	0076
Cost per Day						
within program	\$6.82	\$6.82	\$5.18	\$5.18	\$2.44	\$4.89
pick-up/drop-off		\$54.59		\$41.41	·	\$29.33
	#C 00	· ·	CF 40	·	CO 44	· ·
Total Transportation Capital per Day	\$6.82	\$61.41	\$5.18	\$46.59	\$2.44	\$34.22
Total Transportation Capital Allocation	10.0%	90.0%	10.0%	90.0%	6.7%	93.3%
Total Transportation Staff Hours per Day	\$17.19	\$68.77	\$6.88	\$27.51	\$0.00	\$15.21
Total Cost per Day	\$24.01	\$130.18	\$12.05	· ·	\$2.44	
Total Gost per Day	Ψ24.01	ψ130.10	\$12.03	Ψ14.03	Ψ2.77	ψ+3.+3
	_					
Individuals	7	9	2	4	2	4
Mileage per person per day	2	12	4	24	2	12
Total miles	14	108	8	96	4	48
			_			
Cost per mile	\$0.345	\$0.345	\$0.345	\$0.345	\$0.345	·
Total miles cost	\$4.83	\$37.26	\$2.76	\$33.12	\$1.38	\$16.56
Total Transportation Cost	\$28.84	\$167.44	\$14.81	\$107.21	\$3.82	\$65.99
0 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		# 40.00	07.44	200.00		040.50
Cost per Person (used in models 1 and 2)	\$4.12	\$18.60	\$7.41	\$26.80	\$1.91	\$16.50
Cost per Hour (used in models 1 and 2)	\$0.59	\$2.66	\$1.06	\$3.83	\$0.48	\$4.12
(3000 II III 3000 II III 3000 II III 2)	ψυ.55	Ψ2.00	Ψσο	ψ0.00	Ψ0.70	ΨΤ.12
Difference per person per bour		\$2.07		\$2.77		\$3.65
Difference per person per hour		φ2.07		Φ2.//		\$3.00
Difference per person per day -		\$14.48		\$19.40		\$14.59
Transportation		ψσ		Ψ.σσ		ψσσ
Administrative everband addition nor barra		#0.04		фО OO		#0.30
Administrative overhead addition per hour		\$0.21		\$0.28		\$0.36
Difference per person per day - Total		\$15.93		\$21.34		\$16.04
Emerence per person per day Total		ψ10.00		Ψ21.04		Ψ10.0+
SFY 04		1				
Model Rate		\$7.97		\$10.67		\$8.02
Benchmark Rate		\$8.00		\$10.67		\$8.00
Adopted Rate Factor		100%		100%		100%
·						
SFY 05 Benchmark Rate		\$8.00		\$10.67		\$8.00
SFY 05						
Benchmark Rate Inflation Adjustment	1	4.25%		4.25%		4.25%
Benchmark Rate		\$8.34		\$11.12		\$8.34
Adopted Rate Factor	1	95.75%		95.75%		95.75%
Calculated Adopted Rate		\$7.99		\$10.65		\$7.99
Adopted Rate = Same as in SFY 04		\$8.00		\$10.67		\$8.00
	•				-	*

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Specialized Habilitation With Music Component Independent Rate Models Other Services Agency Providers (RFP)

Service	Specialized Habilitation With Music Component
Unit of Service	1 hour
DDD Taxonomy Code	
AHCCCS Procedure Code AHCCCS Rate	
Hourly Wage (inflated to December 2002) Annual Wage	\$20.53 \$42,711
ERE (as percent of wages)	30.0%
Hourly Compensation (wages + ERE)	\$26.69
Annual Compensation (wages + ERE)	\$55,524
Productivity Assumptions	
- Total Hours	8.00
- Travel Time	0.75
- Time allocated to notes/med records	0.25
- Down Time	0.00
- Average on-site time; "Billable Hours"	7.00
- Productivity Adjustment	1.14
Hourly Compensation After Adjustment	\$30.51
Annual Compensation After Adjustment	\$55,524
	700,000
Mileage	
Number of MilesAmount per mile	35 \$0.345
Total Mileage Amount	\$12.08
Hourly mileage cost	\$1.73
Administrative Overhead	
- Administrative Percent	10%
- Non-travel cost Hourly administrative cost	\$30.51 \$3.05
nourly administrative cost	\$3.03
SFY 04	
Benchmark Rate	\$35.28
Adopted Rate Factor	100.0%
Adopted Rate Factor	\$35.28
SFY 05	
Benchmark Rate Inflation Adjustment	4.25%
Benchmark Rate	\$36.78
Adopted Rate Factor Calculated Adopted Rate	95.75% \$35.22
Adopted Rate = Same as in SFY 04 (1 Staff, 1 Client)	\$35.28
- 1 staff, 2 clients	\$22.05
- 1 staff, 3 clients	\$17.64

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Support Coordination (Case Management) Independent Rate Models Agency Providers (RFP)

		AHCCCS Base		DES/DDD Case Management Costs (1)								
	Capitation Base Model	Adjusted for Insitutional Clients	Difference		oility / Intake	Authoriz		Policy and Cost- Effectiveness % Change from Base 13,471 99%				
Estimated number of clients HCBS Mix	13,471 99%	13,471 99%		13,	from Base ,471 99%	% Change from 13,471 99%						
Assumptions Case Manager Base Pay Case Manager Supervisor Base Pay Employee Related Expenses Institutional clients/case mgr HCBS clients/case mgr	\$29,976 \$37,400 27% 120 40	\$29,976 \$37,400 27% 0 40		5% \$1,	,499 ,870 27% 120 40	2% \$600 2% \$748 27% 120 40		5% \$1	,499 ,870 27% 120 40			
Case Manager/Supervisor ratio CM FTEs per vehicle Vehicle cost per mile Vehicle miles per day Vehicle days per year	7 1.3 \$0.345 100 Urban/rural 250	7 1.3 \$0.345 100 250		·	7 1.3 .345 100 250	7 1.3 \$0.345 100 250		\$0	7 1.3 0.345 100 250			
Calculations CM FTEs required CM FTEs required - rounded Salary and ERE	337 337 \$12,813,376	333 333 \$12,661,289) (\$152,088) -1.2%		333 333 \$633,064	333 333			333 333 \$633,064			
Supervisor FTEs required Supervisor salary	48 \$2,277,032	48 \$2,277,032	\$0 0.0%		48 \$113,852	48	\$45,541		48 \$113,852			
Vehicles required Vehicle costs	296 \$2,553,000	293 \$2,527,125	s (\$25,875) -1.0%	5%	293 \$127,650	293 2%	\$51,060	5%	293 \$127,650			
Total Annual CM Cost	\$17,643,408	\$17,465,445	(\$177,963) -1.0%		\$874,566		\$349,826		\$874,566			
CM-related PMPM CYE 03	\$109.14	\$108.04	(\$1.10) -1.0%		\$5.41		\$2.16		\$5.41			
CM-related PMPM CYE 04 Difference % change	\$121.00 \$11.86 10.9%		(\$0.12) -1.0%		\$6.00 \$0.59 10.9%		\$2.40 \$0.24 10.9%		\$6.00 \$0.59 10.9%			
% of Rate Total % of Rate			1.0% 1.0%		5.0% 6.0%		2.0% 7.9%		5.0% 12.9%			

⁽¹⁾ FTEs / Costs of Institutional Clients are not included in DES/DDD calculations

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Support Coordination (Case Management) Independent Rate Models Agency Providers (RFP)

	DES/DDD Case Management Costs (1)															
	Claims Resolution Activity			Training / Meetings			File Review / Contract Monitoring			Reporting			DES/DDD Supervision			
		nge from	Base	% Change from Base			% Change from Base			% Change from Base			% Change from Base			
Estimated number of clients		13,471			13,471			13,471			13,471			13,471		
HCBS Mix		99%			99%			99%			99%			99%	1	
Assumptions																
Case Manager Base Pay	2%	\$600		1%	\$300		5%	\$1,499		5%	\$1,499		0%	\$0	1	
Case Manager Supervisor Base	2%	\$748		1%	\$374		5%	\$1,870		5%	\$1,870		100%	\$37,400	1	
Pay	270	•		170			070			070			10070			
Employee Related Expenses Institutional clients/case mgr		27% 120			27% 120			27% 120			27% 120			27%	1	
													Total CM & Su	inervisor		
HCBS clients/case mgr		40			40			40			40		FTEs	ipei visoi	381	
Case Manager/Supervisor ratio		7			7			7			7		DDD FTEs : C FTEs	ontractor	1 : 21	
CM FTEs per vehicle		1.3			1.3			1.3			1.3		1120	1.3		
Vehicle cost per mile		\$0.345			\$0.345			\$0.345			\$0.345			\$0.345		
Vehicle miles per day		100			100			100			100			100	1	
Vehicle days per year		250			250			250			250			250		
Calculations																
CM FTEs required		333			333			333			333					
CM FTEs required - rounded		333			333			333			333					
Salary and ERE			\$253,226			\$126,613			\$633,064			\$633,064				
Supervisor FTEs required		48			48			48			48			18		
Supervisor FTEs required Supervisor salary		40	\$45,541		40	\$22,770		40	\$113,852		40	\$113,852		10	\$853,887	
Supervisor surary			ψ 10,011			Ψ22,770			ψ110,002			Ψ110,002			φοσο,σοι	
Vehicles required		293			293			293			293			14		
Vehicle costs	2%		\$51,060	1%		\$25,530	5%		\$127,650	5%		\$127,650			\$120,750	
Total Annual CM Cost			\$349,826			\$174,913			\$874,566			\$874,566			\$974,637	
Total Allitual Civi Cost			ψ0+3,020			Ψ17-4,515			ψ01-4,000			ψ07-4,500			ψ31 4,031	
CM-related PMPM CYE 03			\$2.16			\$1.08			\$5.41			\$5.41			\$6.03	
CM-related PMPM CYE 04			\$2.40			\$1.20			\$6.00			\$6.00			\$6.68	
Difference			\$0.24			\$0.12			\$0.59			\$0.59			\$0.65	
% change			10.9%			10.9%			10.9%			10.9%			10.9%	
% of Rate			2.0%			1.0%			5.0%			5.0%			5.5%	
Total % of Rate			14.9%			15.9%			20.8%			25.8%			31.3%	

⁽¹⁾ FTEs / Costs of Institutional Clients are not included in DES/DDD calculations

29 of 29 July 1, 2004